

## VI-B-5

### SPECIAL EXECUTIVE COMMITTEE TELECONFERENCE

MARCH 25, 2015

#### I. Call to Order – Diane Parry (12:08 PM)

#### II. Roll Call – Gloria Story

MEMBERS:	X = present
President*: Diane Parry (DP)	X
President-Elect*: Ellen Miseo (EM)	X
Past President*: Ian Lewis (IL)	X
Treasurer*: Bruce Chase (BC1)	X
Secretary*: Gloria Story (GS)	X
Journal Editor-in-Chief: Michael Blades (MB)	X
Journal Editor: Peter Griffiths (PG)	
Journal Managing Editor: Kristin MacDonald (KM)	X
Parliamentarian: Ben Manard (BM)	X
Executive Director: Bonnie Saylor (BS)	X
* Voting member	

Other attendees: TPM: Bill Cunningham (BC2)

#### III. Sage

BC2 agrees that 5.5 weeks will save us some revenue. DP asks if there are remaining concerns since SAGE sent answers to concerns. Revenue loss and how we get paid (i.e. consortia sales) has been addressed. Remaining questions are around OSA. BC2 clarified about the revenue loss question that it was a concern for 1<sup>st</sup> quarter revenue because by October, marketing managers haven't cleared the budgets.

IL - SAGE hasn't answered his question about consortia sales, so we should put \$0 in that column as there can be no verification. BC2 - we could be out about \$30-40,000 per year if we get no income from this. MB - the calculations made at SciX put us about \$40,000 ahead going to SAGE. BC1 - it more like \$20,000. IL - after MB consulted with Louisa, the recalculations would put us more like \$15-20,000. MB - no, there are other revenues. One sensitive one is we won't need an editorial assistant employee, saving around \$30,000. BC1 - we had also discussed that even if we end up neutral, we should still move forward. IL agrees...if we look at the calculations again...we can determine that will be neutral or positive. DP - we need to make sure of this. IL agrees. MB can run the numbers and send a sheet shortly. EM asks if he'll just read them to us.

MB - Compare costs to produce the Journal:

124,382 journal expenses as of Oct. (office)

14,007 Ingenta hosting

167,259 Allen Press

181,266 total (not including office)

218,473 subscriptions income (not OSA)

37,000 income not including office costs

SAGE royalties 128,452

Minus Member costs 45,000

BC1 – so we are only looking at the differences between Allen Press/Ingenta and SAGE.

DP – so Ingenta goes away if we go to SAGE. KM – yes.

IL - we would be around \$19,000 more with SAGE.

BC1 – with \$0 consortia income.

IL – as the consortia income goes up, the individual subscriptions will go down.

BC1 – this will happen if we stay with AP/I or go to SAGE

What will our costs be if we have to carry both AP/I and SAGE during the transitions

IL - asked that of SAGE...what are potential hidden costs? KM will check. BC2 - there will be some costs. KM - the costs of production will go down. Her job is going to change and she'll have more time for other tasks. She needs time to dimension that. We will be reducing the number of contracts - that has to save. For instance, covers cost now (BS inserts \$500) that we could save. KM - we want to make sure we maintain the quality of the publication. MB (having connection issues) - a big add is the analytics that the authors will have access to them. How many downloads of their papers for instance. BC2 - did check on this...definitely an improvement. KM - Ingenta is slow and kludgy. MB said we can't even access data.

IL - check pg. 7 on the proposal, Highwire will have all issues...and can get the missing ones from Bonnie.

KM - there is also a time lag of when Ingenta posts the latest issue. SAGE will eliminate time and dollars costs.

MB - yes...having everything under one roof will be very beneficial.

BC2, MB, and KM notes that Ingenta work that KM does (9 hours or more) will be handled by SAGE.

IL - there will be tasks that BS and Stephanie cover that will be moved to SAGE too.

BC1 - so it sounds like we are moving away from AP/I to SAGE.

DP - yes...are we convinced that the questions have been satisfied and carefully going through the calculations.

Scenario I...we are ok; should we decouple OSA issues.

BC1 moves we go forward with the proposal to move to SAGE and renew OSA for one year. KM has some concerns about the Romeo Green issues...could be a conflict with OA and OSA. MB - we should include the lawyers about copyright issues. KM - we just need to be prepared for interesting issues to come. DP friendly amendment to resolve the OSA issue. MB - how will that be done...SAGE needs to sell us on the answer to the issues. IL - the journals SAGE handles are a different beast than us.

Motion amended that OSA be considered separately. Motion passes 5-0.